# CSAC Grants Initiative: Grants 101 Training

October 6, 2022

# Agenda

What will we cover today?

- Introductions and Review
- Overview of Federal Funding and IIJA
- Overview of Federal Grants
- Necessary Platform Registrations
- Identify Priorities
- Grant Search Tools
- Searching grants.gov
- Positioning Priority Projects

# CSAC's Grants Team

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**Managing Partner for Strategic Development**

## Heidi Schott

**Director of Grant Services**

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**Senior Grant Manager**

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**Grants Analyst**

tfg
40 YEARS

# The CSAC Grants Initiative

## Help You Develop a Plan

- **Deliver** expert strategic assessment
- **Identify** priority projects

## Keep You Informed

- **Capture** funding opportunities weekly and release custom alerts and funding guides
- **Unlock** access to successful applications

## Connect You

- **Tap into** our established relationships
- **Position and vet** project for success

# Types of Available Grant Funding

- Law Enforcement
- Mental Health and Substance Abuse
- Habitat Conservation
- Homelessness
- Fire Departments
- Parks and Recreation
- Broadband
- Libraries and Museums
- Drinking Water
- Wastewater
- Transportation
- Economic and Community Development
- Rural Communities
- Opioid Abuse
- Clean Energy and Technology
- Smart Vehicles
- Cybersecurity

# Grants Engagement Member Survey

**Scan me!**

This survey was developed by CSAC to gather information on county engagement and interest in state and federal grants.

The information will help CSAC personalize and drive the development of grant services for the CSAC Grants Initiative.

# Overview of Federal Funding

WHAT FUNDING IS AVAILABLE AND WHY CONSIDER IT?

# Federal Grants

- Federal outlays for grants to states and local governments have grown from $16.4 billion in 1940 to $734.9 billion in 2020
- In January 2022, there were approximately 2,073 federal assistance programs authorized by Congress

# Purpose of Federal Grants

To secure funding for a specific project or to address a specific problem that *directly assists or benefits the public in such areas as education, health, public safety, public welfare, and public works.*

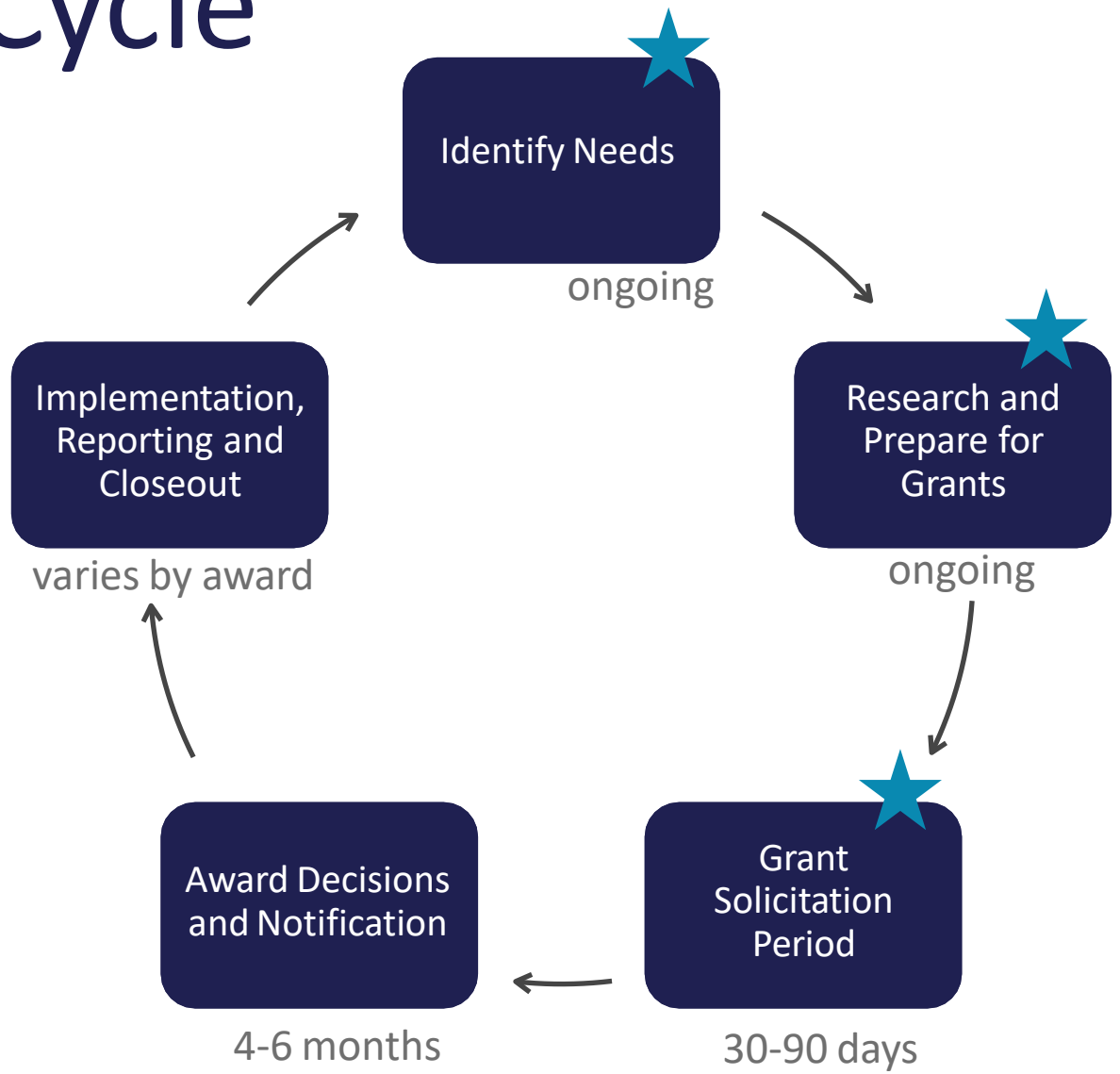
# Types of Grants

- **Discretionary or Competitive Grants**
  - Request for funding for a fixed period of time for a specific project. The funds are used to carry out goals and activities to support a public purpose.
- Formula, Entitlement, and Block Grants
  - Pre-determined amount of funding provided to eligible recipients to offset the local costs incurred when carrying out a federal requirement. These grants are typically non-competitive but do require applications.
  - Often directed to larger units of local government.

# What do grants generally fund?

- General Purpose
- Equipment
- Operating
- Planning Grant
- Research
- Training
- Capacity Building
- Public Outreach and Engagement
- Conferences
- Construction and Renovation
- Demonstration and Pilot Programs

# Grant Life-Cycle



# Platform Registrations

PLAN AHEAD – GET REGISTERED!

# Register Your Organization

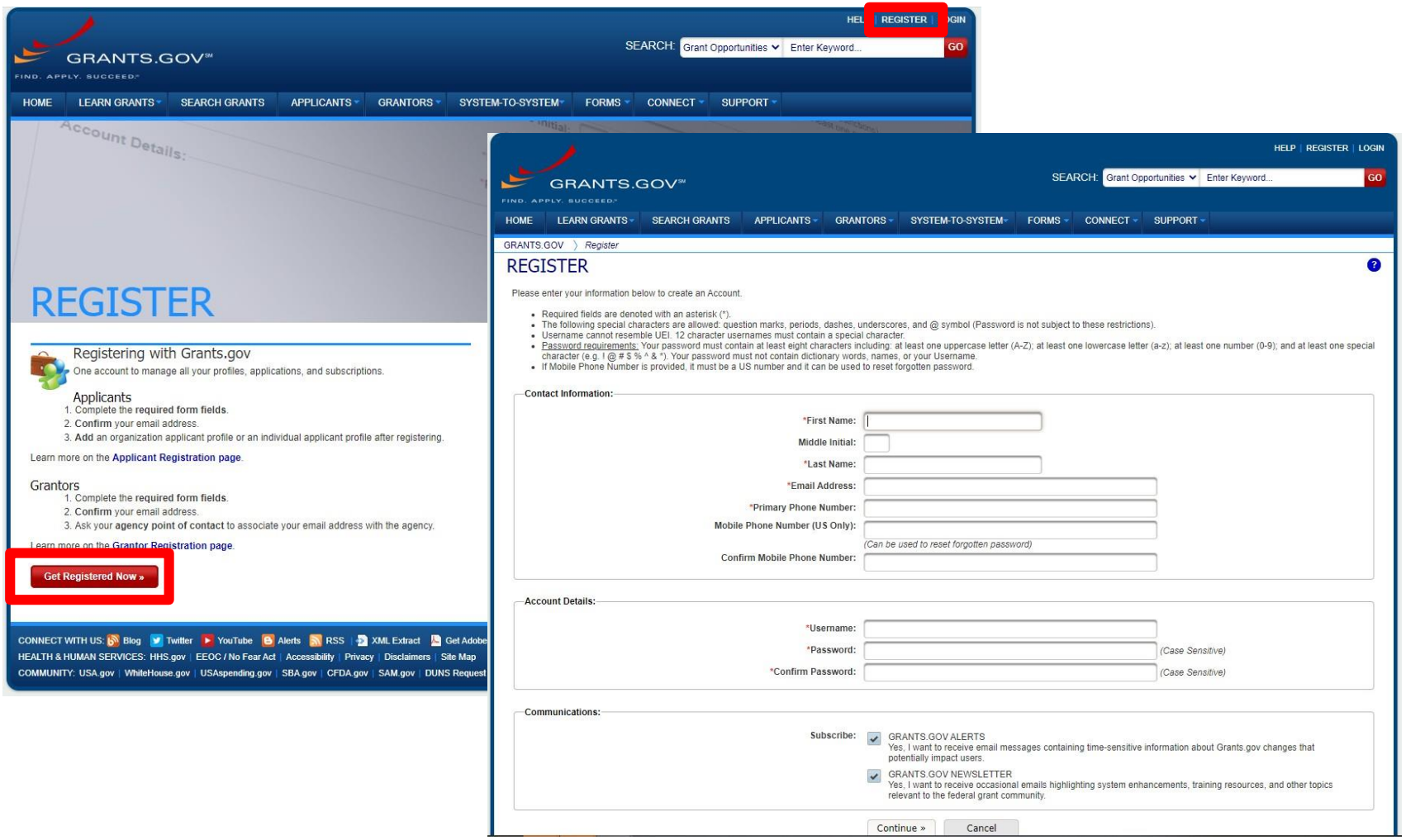
1. Register in System for Awards Management (SAM) and record Unique Entity Identifier (UEI)

2. Register in Grants.gov

# System For Awards Management (SAM)

- UEI automatically assigned through SAM April 2022
  - DUNS will automatically transition to UEI
- Established E-Business Point of Contact (EBIZ POC): individual who oversees all activities for organization within grants.gov and approves the Authorized Organization Representative (AOR)
- Typically takes 14 business days after completely registering, including submitting a notarized letter to SAM
- Must be renewed annually
- Not sure if you are registered in SAM – look it up here: https://sam.gov/content/status-tracker

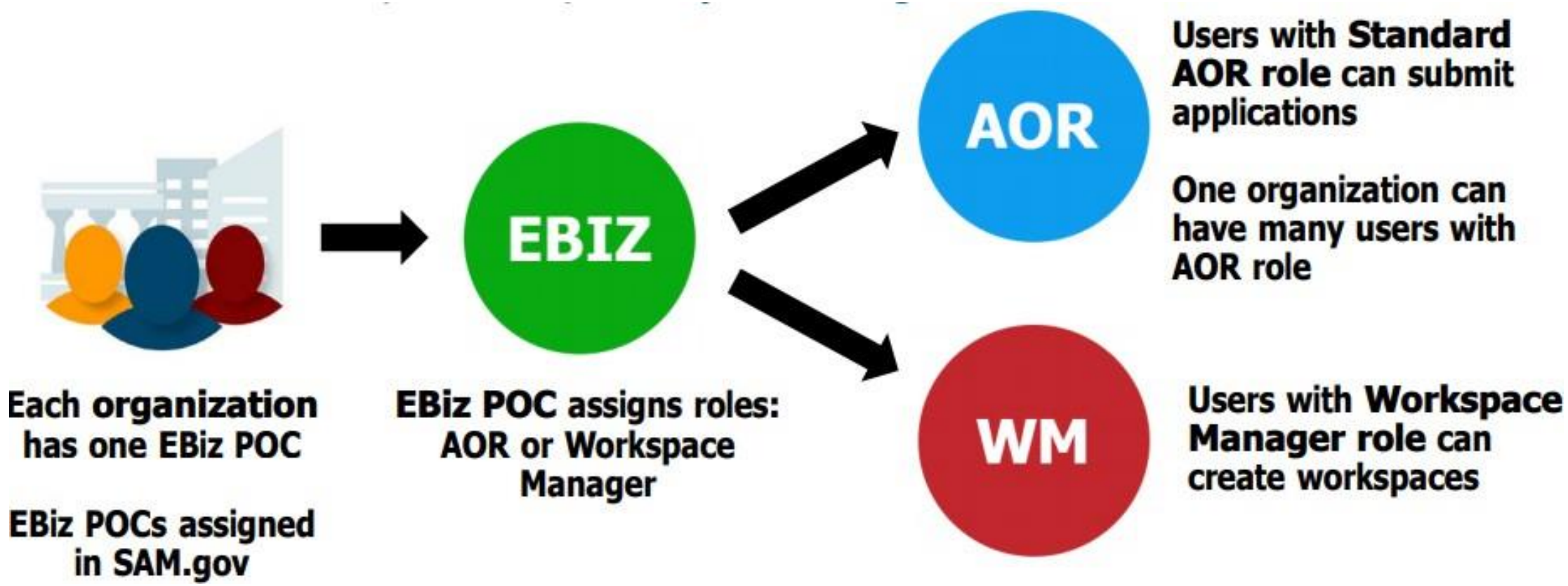
# Register Your Grants.gov Account



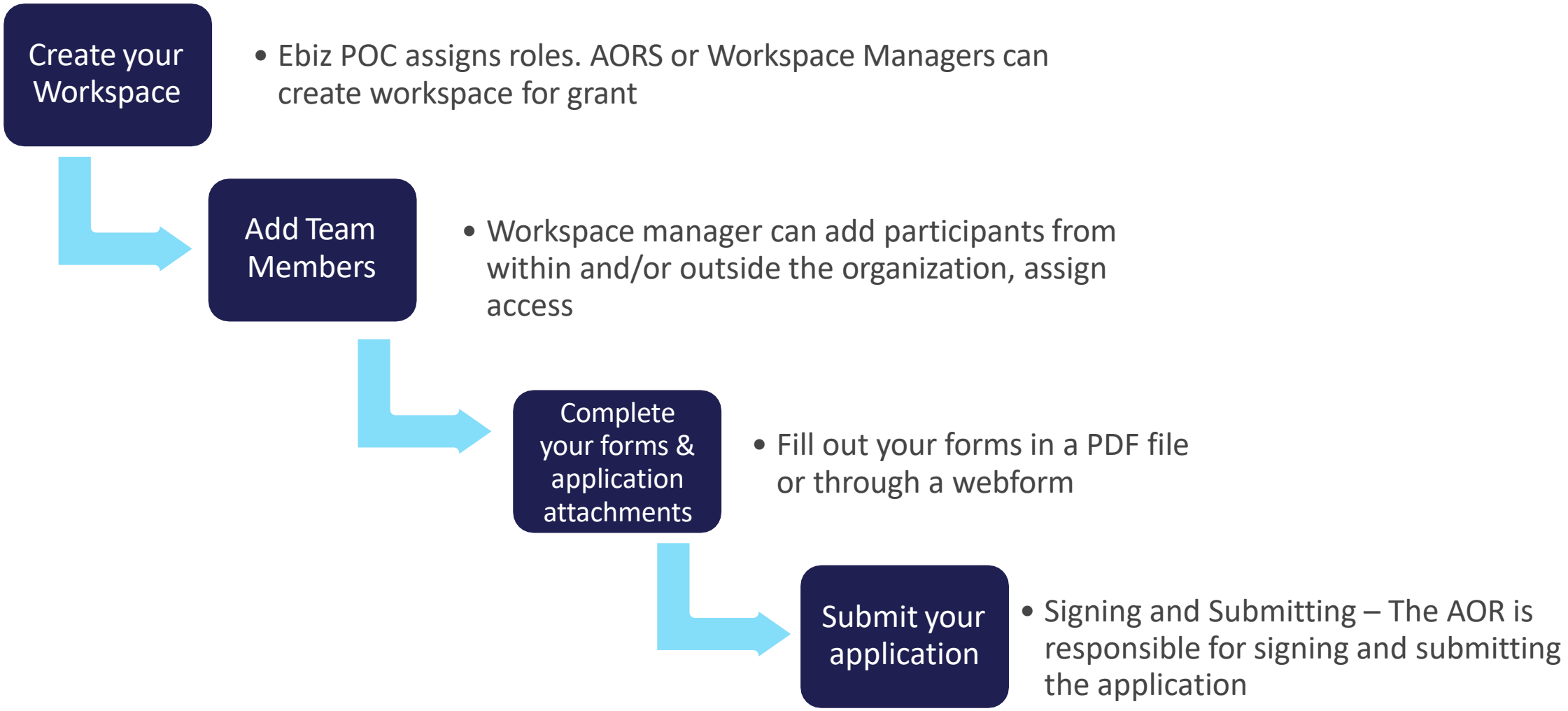
# Grants.gov Definitions

- **E-Business Point of Contact (EBiz POC):** A user registered as an organization applicant who is responsible for the administration and management of grant activities for his or her organization.
- **Authorized Organization Representative (AOR):** a member of your organization authorized by the EBiz POC to submit applications in Grants.gov on behalf of the organization
- **Workspace:** the standard way for organizations or individuals to apply for federal grants in Grants.gov. Workspace allows a grant team to simultaneously access and edit different forms within an application. Grants.gov Workspace also allows applicants and organizations to tailor their application workflow.

# Grants.gov Organization, Profile, Roles



# Grants.gov Workspace Process



# Other Grant Submission Platforms

- FEMA Grants Outcomes (FEMA GO)
- DOJ's Justice Grant System (JustGrants)
- Some USDA Programs

# Identify Your Priorities

KNOW WHAT YOU NEED AND WANT!

# Plan Ahead & Identify Needs

- On an annual basis identify 4-5 priority projects
  - Focus on medium- to long-term projects
  - Look through your Capital Improvement Budget and Long-Range Plans for Ideas
- Clearly define each project(s) vision and needs
  - What are you trying to accomplish?
  - Why is it needed?
  - What documentation do you have to support the project?
  - How much will it cost?

# Grant Funding Search Tools

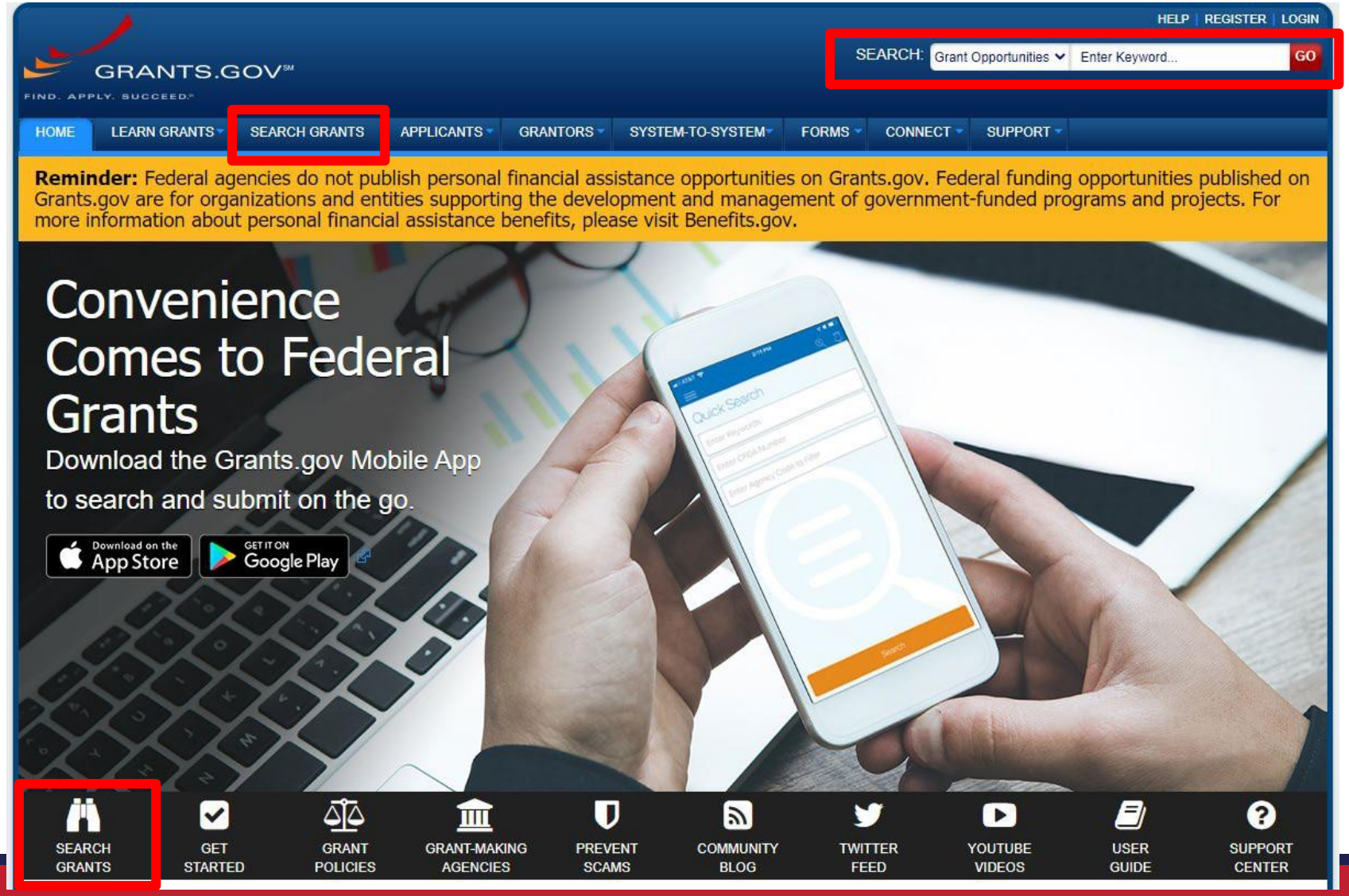
- Grants.gov
  - Federal grants only
- Federal Register
  - Federal grants only
- Government/Funding Agency Websites and Listservs
  - All grants
- California Grants Portal
  - California grants only
- The Foundation Center
  - Foundation grants only
- Guidestar
  - Foundation funding background only (does not list grants)
- Google
  - All grants
- Paid subscriptions

*Sign up for email notifications and subscriptions*

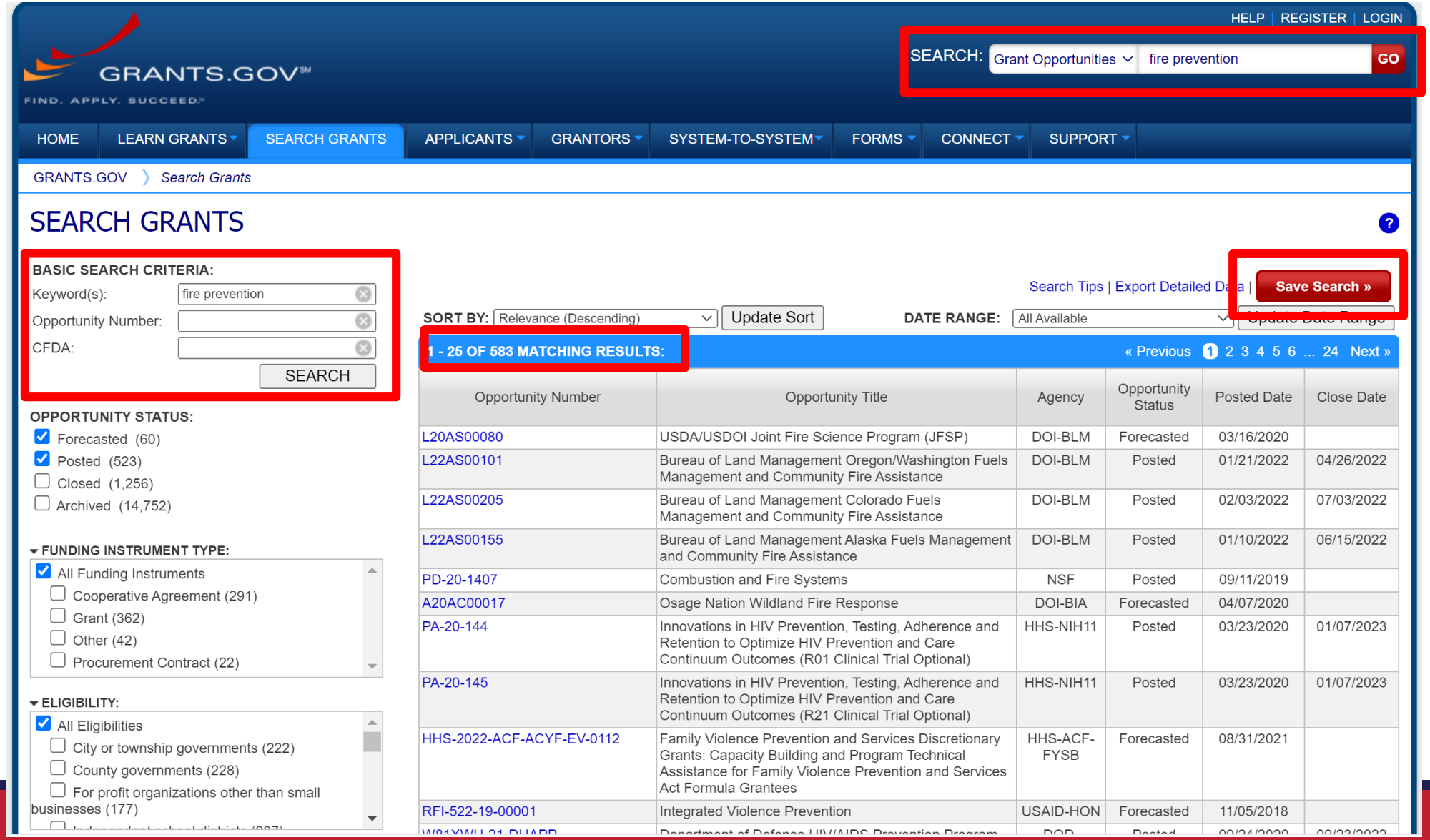
# Searching Grants.gov

THE MOST ROBUST FEDERAL GRANTS SEARCH PLATFORM!

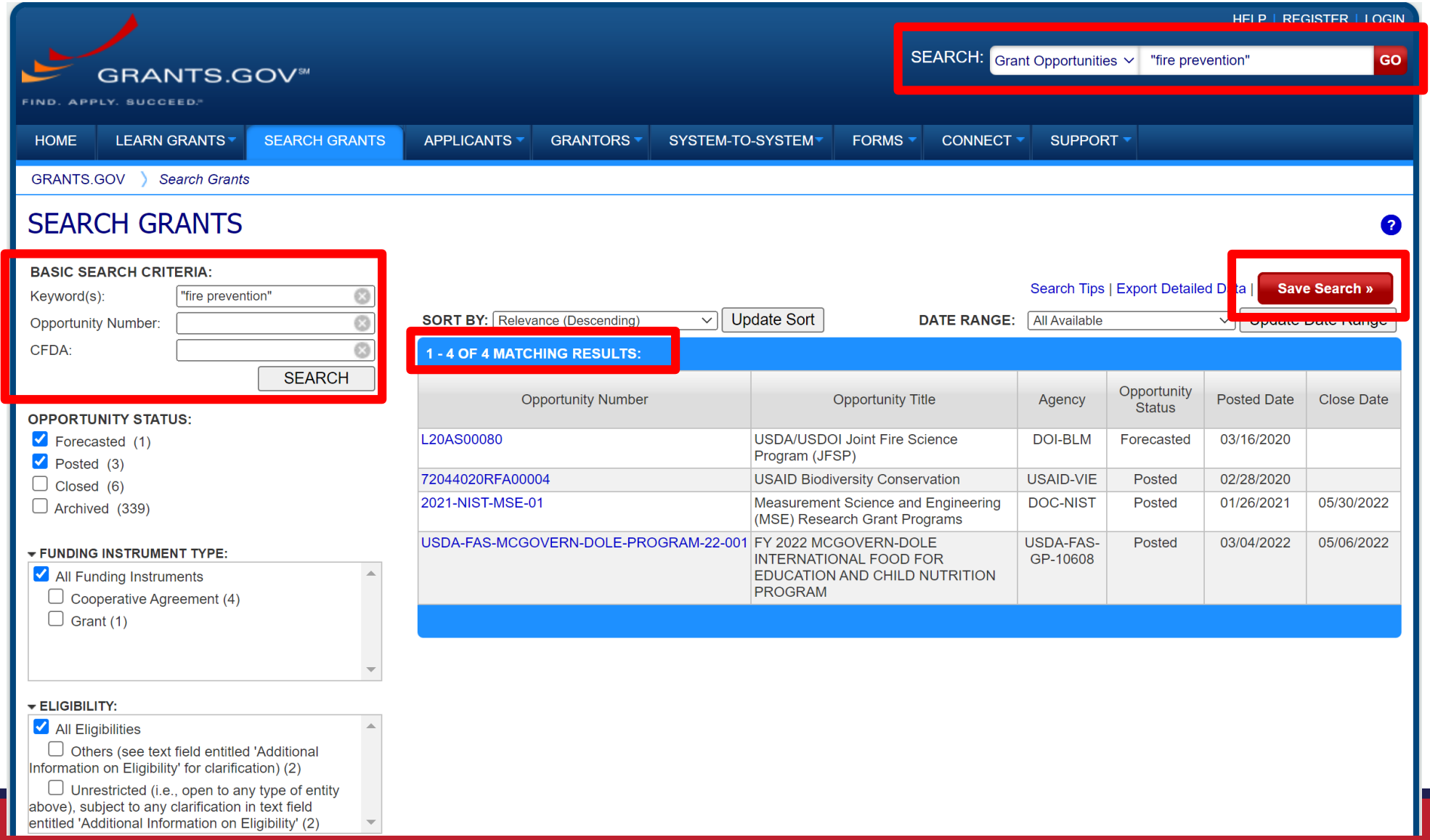
# Landing Page



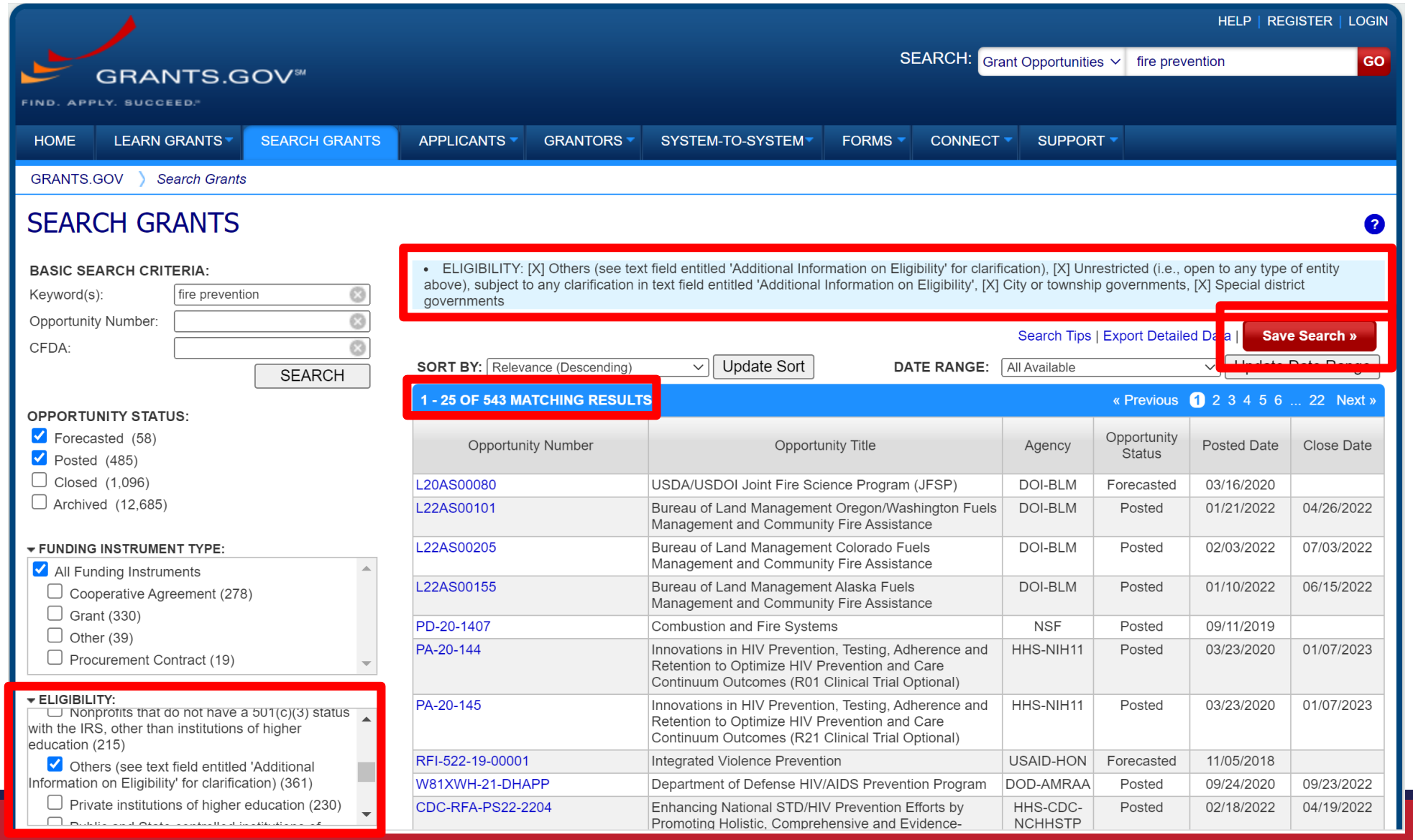
# Keywords – Without Quotations



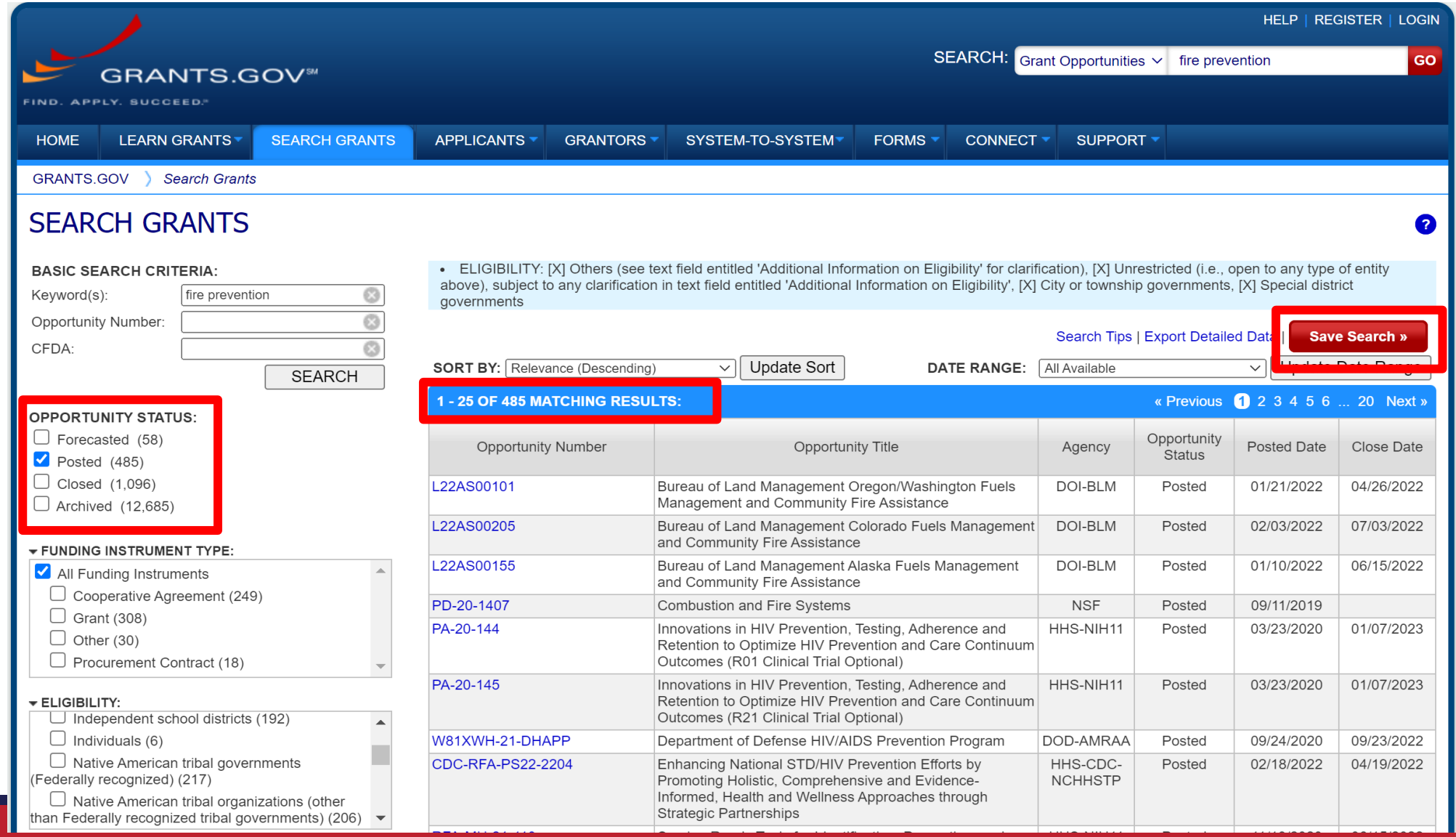
# Keywords – With Quotations



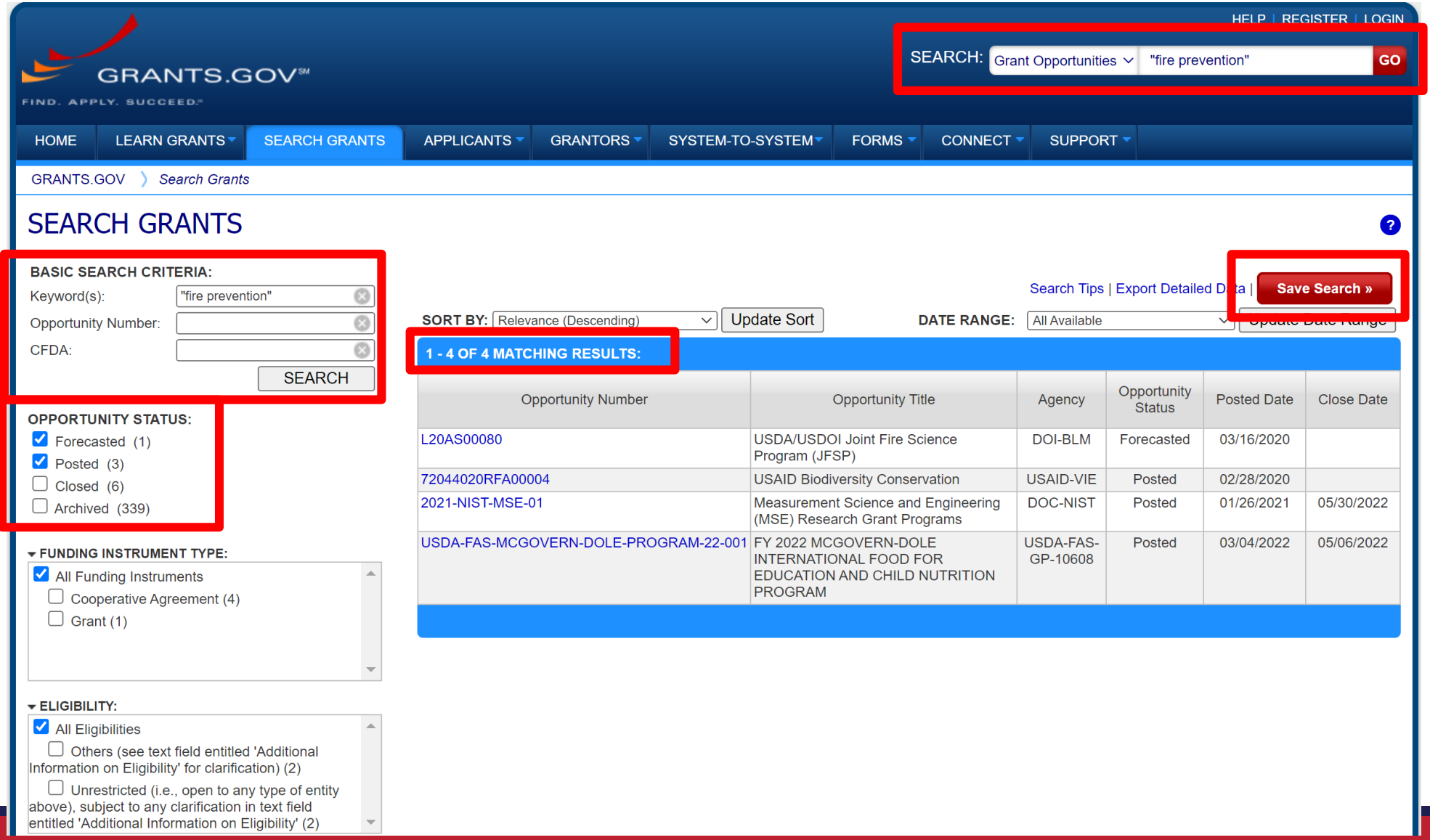
# Customize Eligibility



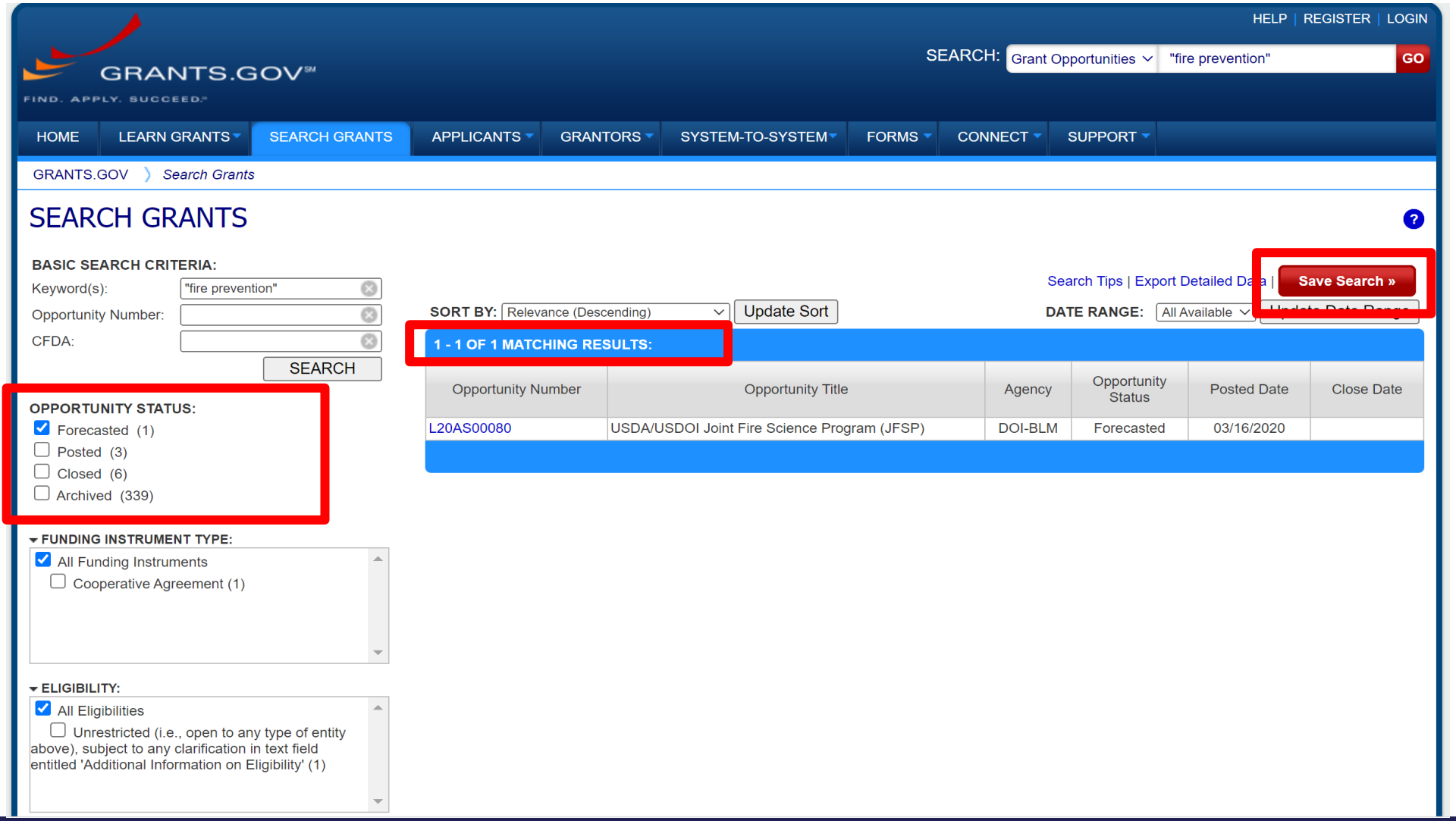
# Current Opportunities – Without Quotations



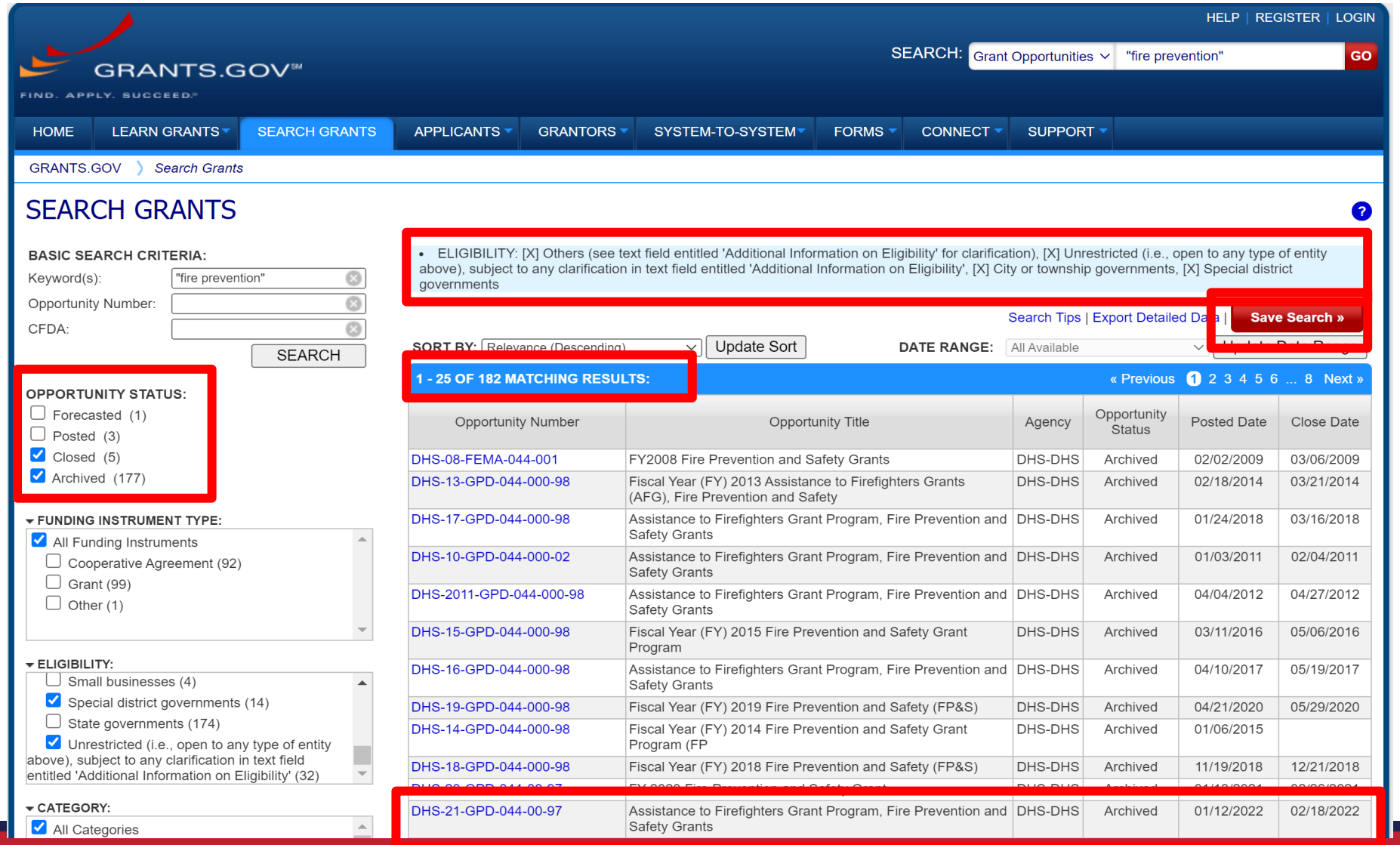
# Current Opportunities – With Quotations



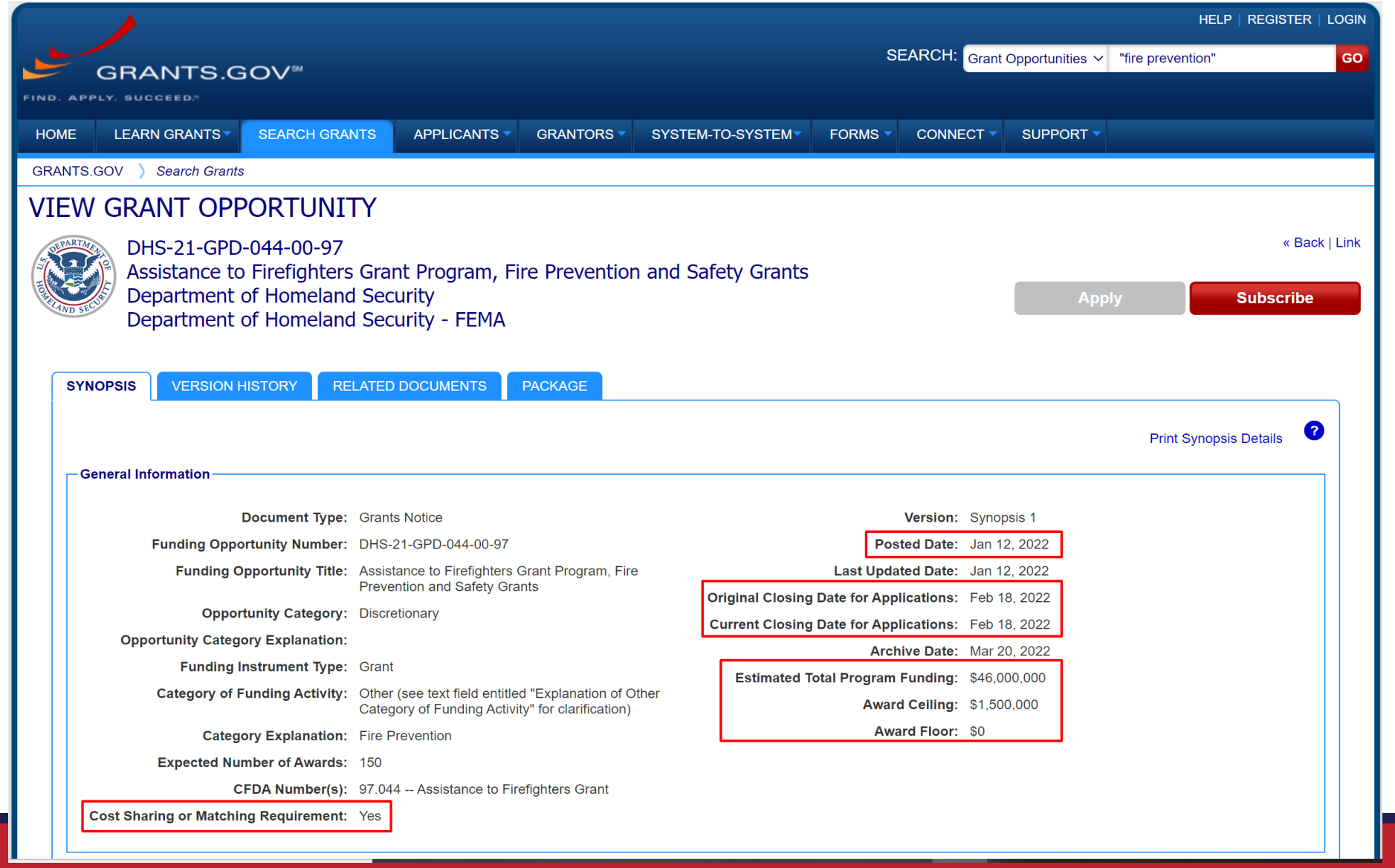
# Forecasted Opportunities



# Closed and Archived Opportunities



# View Specific Grant Opportunity



# View Specific Grant Opportunity

**Eligibility**

**Eligible Applicants:** Private institutions of higher education
Others (see text field entitled "Additional Information on Eligibility" for clarification)

**Additional Information on Eligibility:** Fire Departments

**Additional Information**

**Agency Name:** Department of Homeland Security - FEMA

**Description:**

The Department of Homeland Security (DHS) Federal Emergency Management Agency's (FEMA) Grants Programs Directorate is responsible for the implementation and administrations of the Assistance to Firefighters Grant (AFG) Programs. The purpose of the AFG Program is to enhancethe safety of the public and firefighters with respect to fire and fire-related hazards. The Grants Programs Directorate administers the Fire Prevention and Safety (FP&S) grants as part of the AFG Program. FP&S offers grants to support activities in two categories: (1) activities designed to reach high-risk target groups and mitigate incidences of death and injuries caused by fire and fire-related hazards ("Fire Prevention and Safety Activity") and (2) research and development activities aimed at improving firefighter safety ("Firefighter Safety Research and Development Activity"). The program guidance document provides potential applicants with the details of the requirements, processing, and evaluation of an application for financial assistance for both of these activity areas.

Grant applications are processed in FEMA GO, not Grants.gov; refer to the NOFO document in the “Related Documents” section of this posting for details on how to apply.

**Link to Additional Information:** Program Guidance

**Grantor Contact Information:** If you have difficulty accessing the full announcement electronically, please contact:

Systems and Business Support Branch

GMD-Systems-Branch@fema.gov

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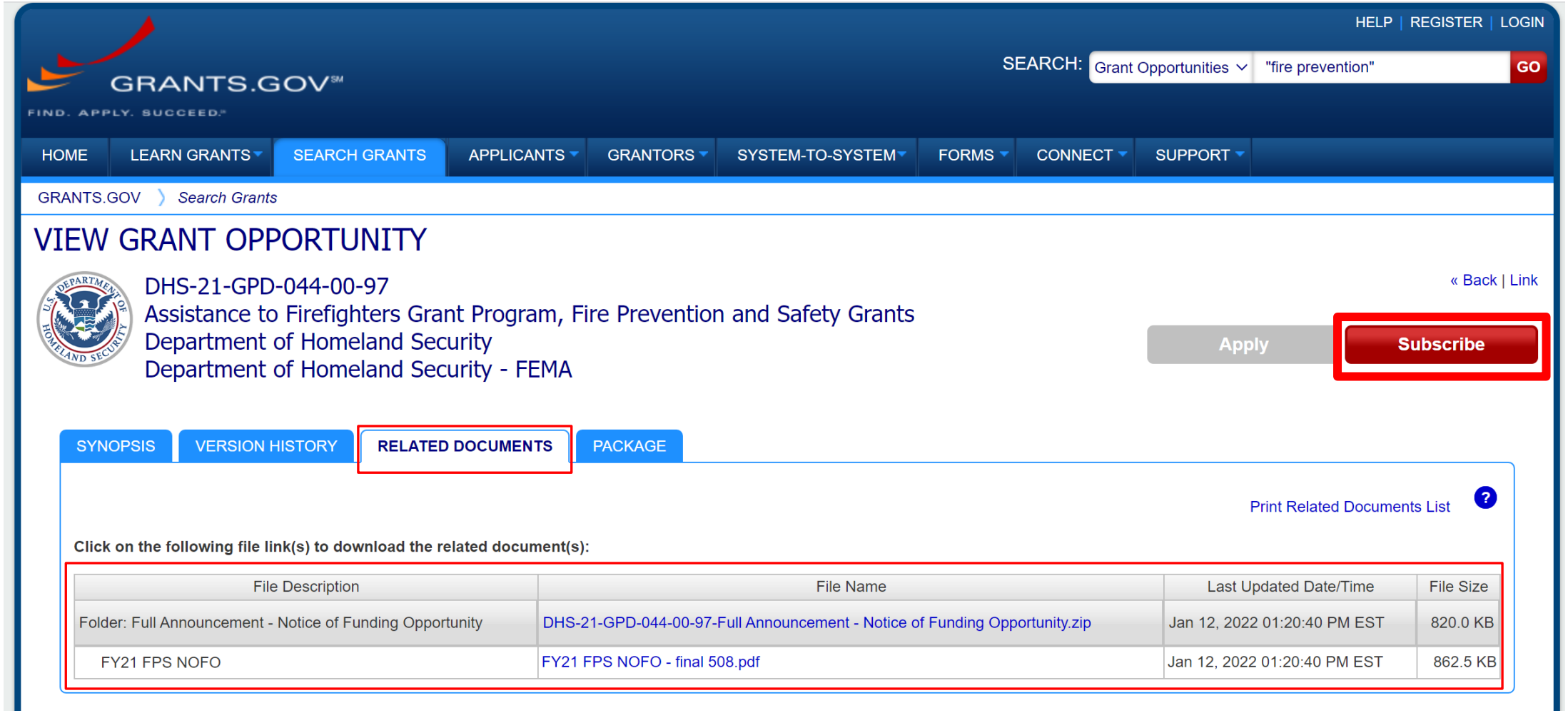
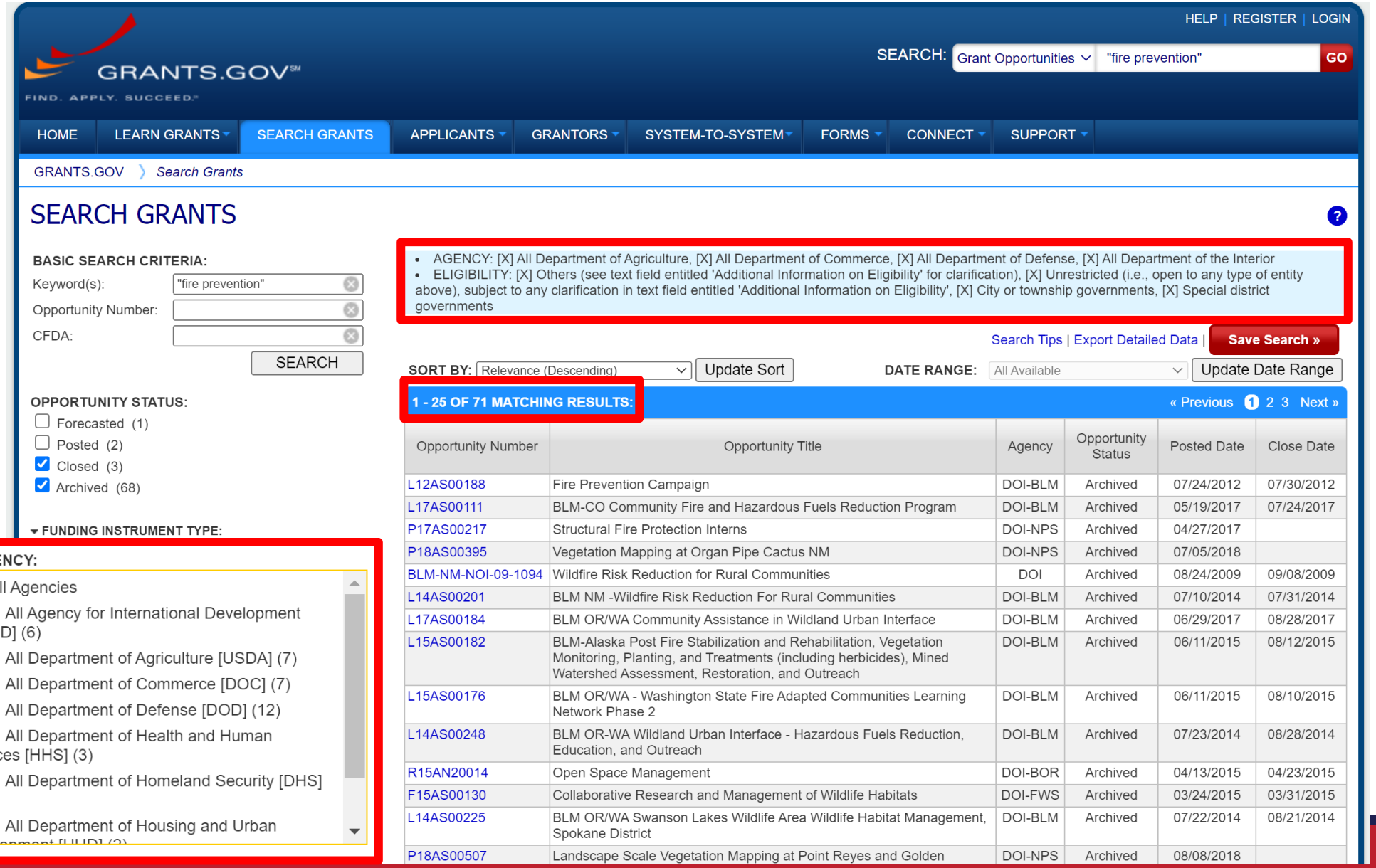
COMMUNITY: USA.gov | WhiteHouse.gov | USAspending.gov | SBA.gov | SAM.gov | Report Fraud
Frequently Asked Questions

# View Specific Grant Opportunity



# Further Refining Search

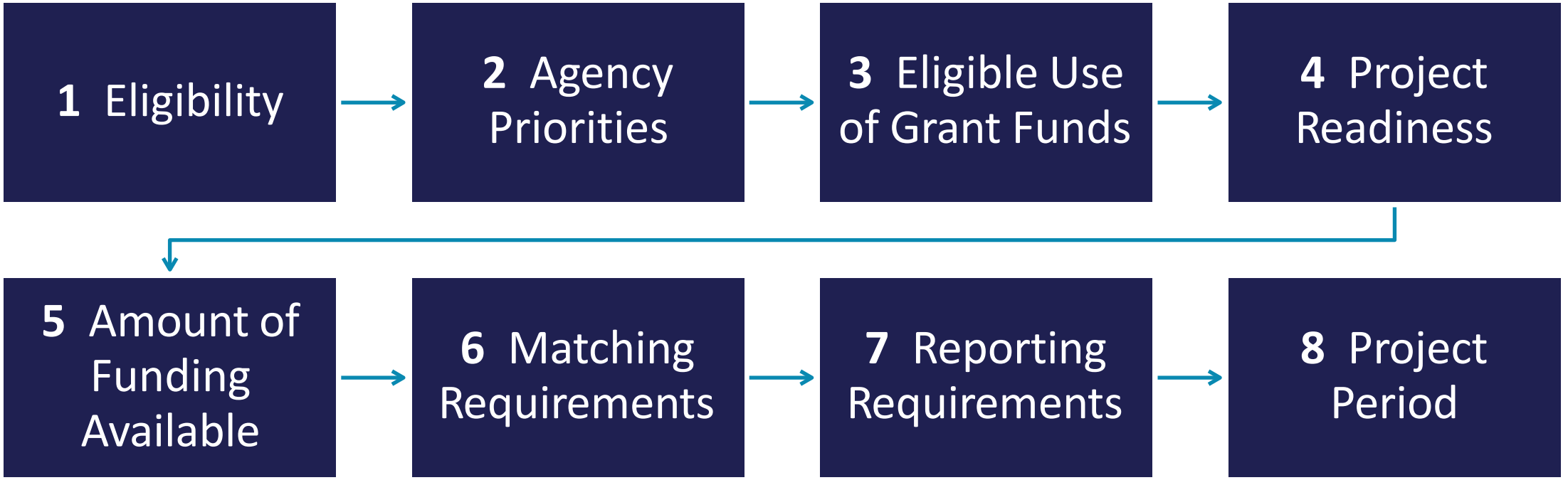



| Opportunity Number | Opportunity Title | Agency | Opportunity Status | Posted Date | Close Date |
|---|---|---|---|---|---|
| L12AS00188 | Fire Prevention Campaign | DOI-BLM | Archived | 07/24/2012 | 07/30/2012 |
| L17AS00111 | BLM-CO Community Fire and Hazardous Fuels Reduction Program | DOI-BLM | Archived | 05/19/2017 | 07/24/2017 |
| P17AS00217 | Structural Fire Protection Interns | DOI-NPS | Archived | 04/27/2017 | |
| P18AS00395 | Vegetation Mapping at Organ Pipe Cactus NM | DOI-NPS | Archived | 07/05/2018 | |
| BLM-NM-NOI-09-1094 | Wildfire Risk Reduction for Rural Communities | DOI | Archived | 08/24/2009 | 09/08/2009 |
| L14AS00201 | BLM NM -Wildfire Risk Reduction For Rural Communities | DOI-BLM | Archived | 07/10/2014 | 07/31/2014 |
| L17AS00184 | BLM OR/WA Community Assistance in Wildland Urban Interface | DOI-BLM | Archived | 06/29/2017 | 08/28/2017 |
| L15AS00182 | BLM-Alaska Post Fire Stabilization and Rehabilitation, Vegetation Monitoring, Planting, and Treatments (including herbicides), Mined Watershed Assessment, Restoration, and Outreach | DOI-BLM | Archived | 06/11/2015 | 08/12/2015 |
| L15AS00176 | BLM OR/WA - Washington State Fire Adapted Communities Learning Network Phase 2 | DOI-BLM | Archived | 06/11/2015 | 08/10/2015 |
| L14AS00248 | BLM OR-WA Wildland Urban Interface - Hazardous Fuels Reduction, Education, and Outreach | DOI-BLM | Archived | 07/23/2014 | 08/28/2014 |
| R15AN20014 | Open Space Management | DOI-BOR | Archived | 04/13/2015 | 04/23/2015 |
| F15AS00130 | Collaborative Research and Management of Wildlife Habitats | DOI-FWS | Archived | 03/24/2015 | 03/31/2015 |
| L14AS00225 | BLM OR/WA Swanson Lakes Wildlife Area Wildlife Habitat Management, Spokane District | DOI-BLM | Archived | 07/22/2014 | 08/21/2014 |
| P18AS00507 | Landscape Scale Vegetation Mapping at Point Reyes and Golden | DOI-NPS | Archived | 08/08/2018 | |

# Position Your Priority Projects

MATCH THE GRANT WITH YOUR PROJECT!

# Dissecting the Grant Solicitation



# Consult with Funding Agency

- Discuss project ahead of solicitation period
- Discuss project after an unsuccessful application
- Allows for time to modify project and address agency feedback ahead of solicitation period
- Creates a relationship with the funding agency

*Ask if the agency has any priorities or directives for projects funded through the program.*

# Create a Grant Outlook Calendar

| Program | Department | Solicitation Start | Solicitation End | Jan. | Feb | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sept. | Oct. | Nov. | Dec. | Funds Can Be Used For | Total Funding | Local Match | Centerville Projects | Notes |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Community Oriented Policing (COPS): Hiring Program** | U.S. Department of Justice | 9-Jan-20 | 11-Mar-20 | | | | | | | | | | | | | Hiring new officers, rehiring officers already laid off, and rehiring officers scheduled to be laid off | $400 million | 25% | Law enforcement personnel | Anticipated Release March 2021 |
| **Community Policing Development (CPD): Microgrants** | U.S. Department of Justice | 9-Jan-20 | 11-Mar-20 | | | | | | | | | | | | | Funds specific projects related to officer safety and wellness, school safety, staffing and allocation studies, violent crime, hate crimes, and recruitment, hiring and wellness, among others | $2.3 million | Not Required | Law enforcement personnel and programs | Anticipated Release March 2021 |
| **COPS: Law Enforcement Mental Health and Wellness Act Program** | U.S. Department of Justice | 30-Jan-20 | 14-Apr-20 | | | | | | | | | | | | | Improves the delivery of, and access to, mental health and wellness services for law enforcement through training and technical assistance, demonstration projects, and implementation of practices. | $5 million | Not Required | Law enforcement personnel and programs | Anticipated Release March 2021 |
| **Edward Bryne Memorial Justice Assistance Grant (JAG): Local Solicitation** | U.S. Department of Justice | 9-Jul-20 | 19-Aug-20 | | | | | | | | | | | | | Law enforcement programs, prosecution and court programs, prevention and education programs, corrections, drug treatment and enforcement, technology improvement, mental health programs, and others | Awards of up to $24,999 | Not Required | Law enforcement personnel and programs | Anticipated Release June/July 2021 |
| **Local Law Enforcement Crime Gun Intelligence Center Integration Initiative** | U.S. Department of Justice | 12-Mar-20 | 11-May-20 | | | | | | | | | | | | | Enhances law enforcement agencies investigative and prosecutorial resources needed to improve their ability to hold violent gun offenders accountable for violent crime | $5 million; up to $700,000 per award | Not Required | Law enforcement personnel and programs | Anticipated Release March 2021 |
| **Body-Worn Camera Policy and Implementation Program** | U.S. Department of Justice | 6-Mar-20 | 5-May-20 | | | | | | | | | | | | | Establishes or expands comprehensive body-worn camera programs | $9 million; up to $2 million per award | One-to-one match required | Body-worn Cameras | Anticipated Release April - May 2021 |
| **Bulletproof Vest Partnership Program** | U.S. Department of Justice | 23-Apr-20 | 8-Jun-20 | | | | | | | | | | | | | Purchase of bullet-resistant body armor for law enforcement officers | Unspecified | 50% | Law enforcement equipment/ riot gear | Anticipated Release March 2021 |
| **COPS: School Violence Prevention Program** | U.S. Department of Justice | 4-Feb-20 | 29-Apr-20 | | | | | | | | | | | | | Improving security at schools and on school grounds through evidence-based school safety programs | $50 million; up to $500,000 each award | 25% | Law enforcement security | Anticipated Release March 2021 |

# Gather Documents and Formalize Partnerships

Grant solicitation period is generally 30-90 days

Preparation in advance allows for effective writing!

# What's Next?

## Key Dates of the CSAC Grants Initiative

1

### Grants 101: Grant Research and Project Prioritization

- October 6 from 10:30am – 12:00pm

2

### Grants 102: Grant Preparation and Writing

- October 27 from 10:30am – 12:00pm

3

### CSAC Annual Conference

- November 14 – 18

**More to Come in 2023!**

# Homework

- Watch for the CSAC Weekly Grants Update
- Complete the Member Survey
- Sign up for CGI Grant Trainings
- Contact TFG directly

**Survey**

**Grants 102**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# Thank you!

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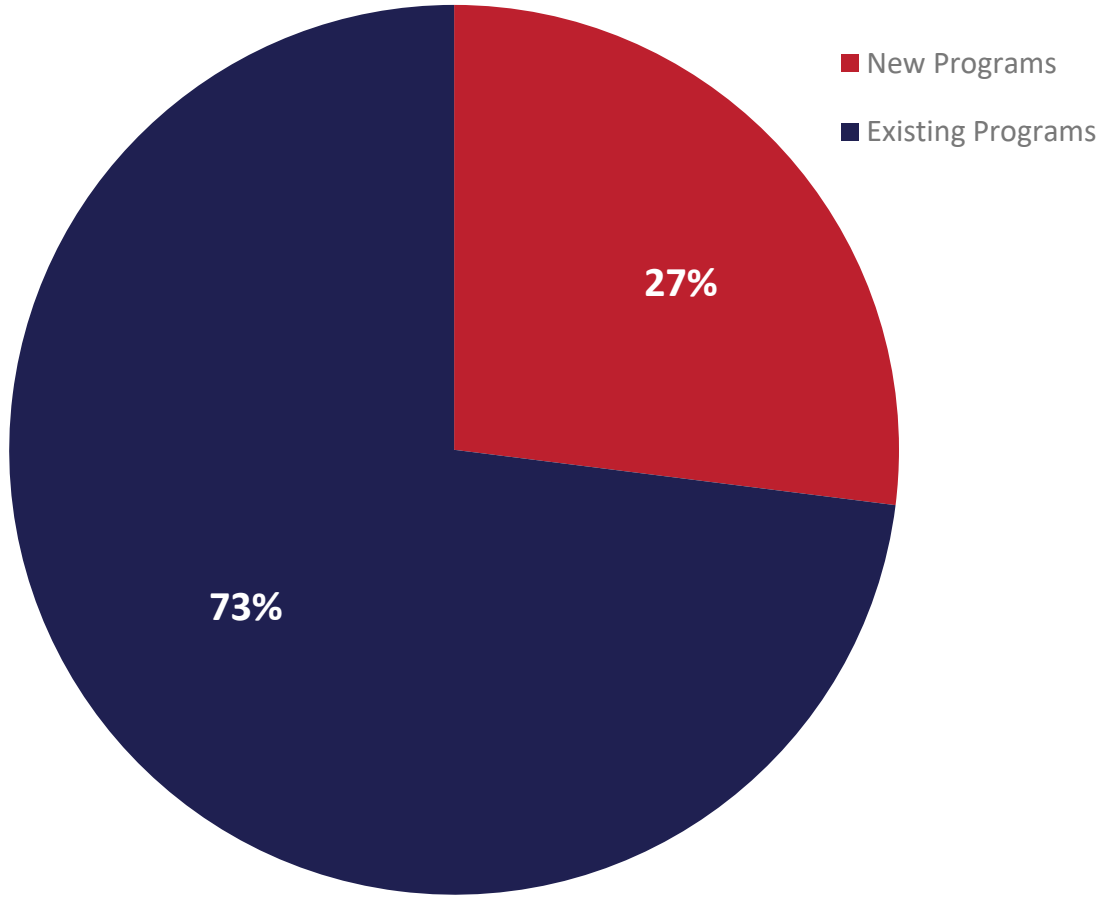
# The IIJA (aka “The Infrastructure Package”)

$ $227+ billion in *NEW* program funding

$ $614+ billion in *EXISTING* program funding

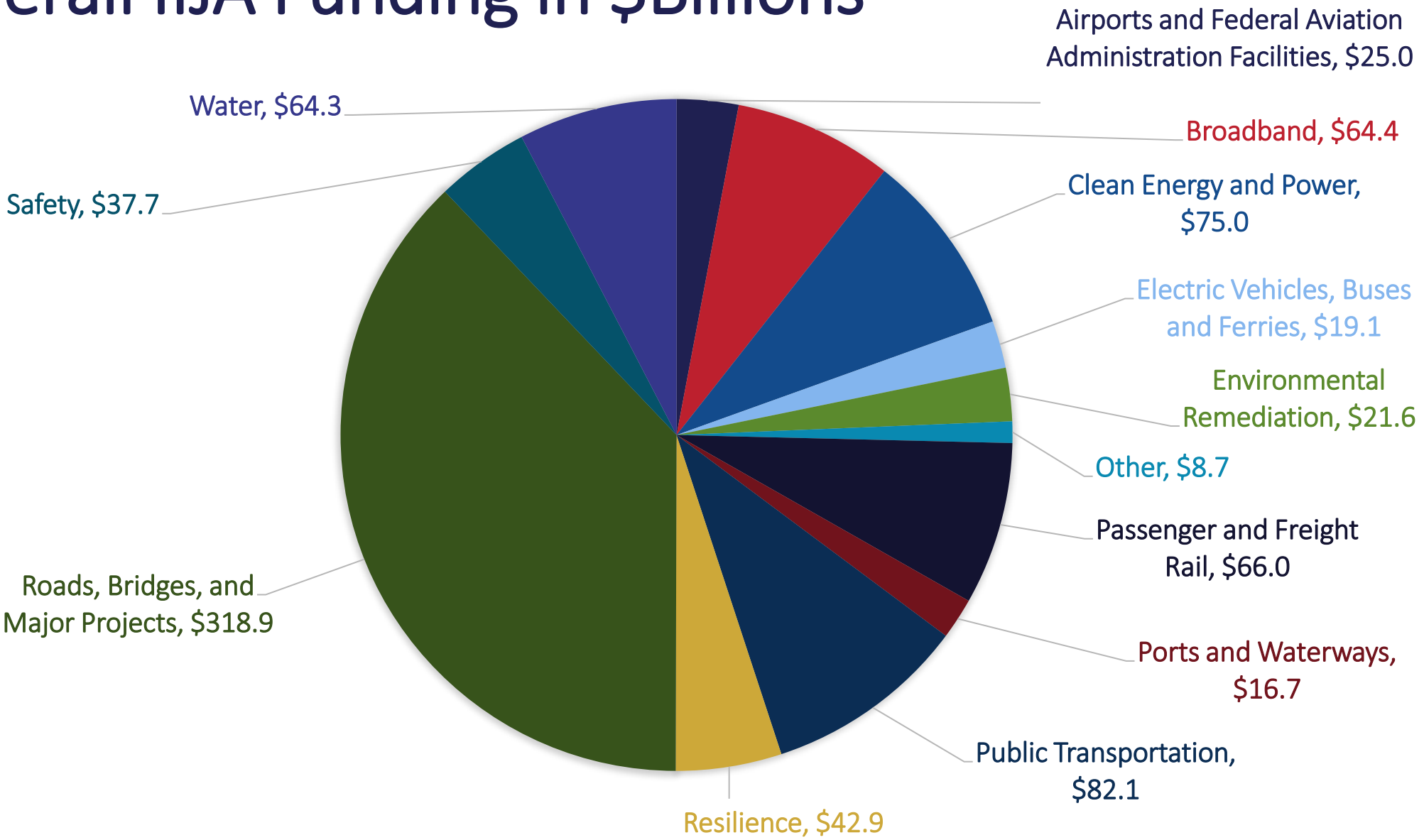
Includes authorized and new spending over FIVE years (fiscal years 2022 – 2026)

OVERALL NEW VS. EXISTING PROGRAM FUNDING




*Source: White House Bipartisan Infrastructure Law Guidebook*

# Overall IIJA Funding in $Billions




*Source: White House Bipartisan Infrastructure Law Guidebook*